



**Council of Scientific and Industrial Research**  
**NATIONAL AEROSPACE LABORATORIES**

PB No. 1779, HAL Airport Road, Kodihalli, Bengaluru - 560 017, India  
[www.nal.res.in](http://www.nal.res.in)

**REQUEST FOR PROPOSAL (RFP)**

KTMD/BDG/Hansa-3(NG)/RFP/2022-23/1

November 14, 2022

CSIR- National Aerospace Laboratories (CSIR-NAL), Bengaluru, India is one of the premier institution established under Council of Scientific and Industrial Research, an autonomous body of Department of Scientific and Industrial Research, Ministry of Science & Technology, Government of India, New Delhi. CSIR-NAL is a high science & technology institution involved in aerospace research and development, providing technical expertise and consultancy services to various government bodies in India. It is also internationally known for its excellence in scientific research in aerospace engineering and other disciplines.

Proposals are invited from established aircraft and allied engineering companies in two-stage bids (Technical & Commercial) to have **“Production Partnership for Manufacturing, Supply, Marketing and After-Sales Support for HANSA-3(NG) Aircraft.”** The successfully qualified companies in technical bids shall be invited for submitting the commercial bids. Hansa-3(NG) is a two-seater all-composite aircraft, designed and developed by CSIR- NAL for meeting the requirements of flying clubs to obtain pilot licenses (PPL/CPL) by their aspiring cadets. Hansa-3(NG) is equipped with state-of-the-art full glass cockpit display system, advanced fuel efficient engine for higher range & endurance with good handling quality, Bubble canopy for easy cockpit Ingress/Egress, better ergonomics, and visibility, lower operating & maintenance cost.

Further, RFP document can be obtained from websites:

- CSIR-NAL portal, <http://www.nal.res.in/en/tender>
- CPP portal <https://www.eprocure.gov.in/epublish/app>

**Pre-bid Conference date:** 16<sup>th</sup> December 2022

**Last date for submission of Technical Bids:** 16<sup>th</sup> January 2023

The Director, CSIR-NAL, Bengaluru reserves the right to accept or reject any or all of the proposals without assigning any reason.

Sd/-  
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