

Tender Id: **2025_CSIR_224389_1**

PROCEEDINGS OF THE PRE-BID CONFERENCE HELD ON 05/02/2025
THROUGH WEBEX TOWARDS SUPPLY OF Stick shaker and pusher.

The Pre-bid Conference was held and the following T&PC members attended the meeting: -

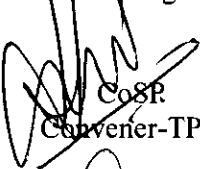





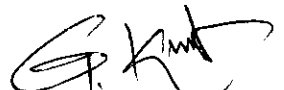
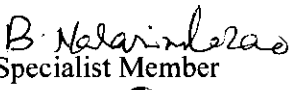
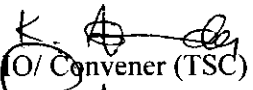
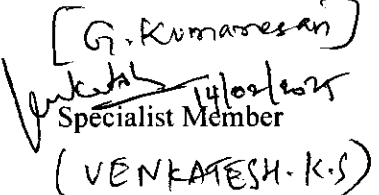
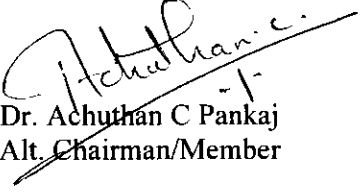
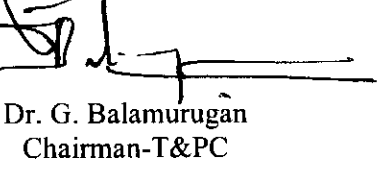
Sl. No.	Name & Designation		Role
1	Dr. G. Balamurugan	Chief Scientist	Chairman
2	Dr. Achuthan C Pankaj	Chief Scientist	Alt. Chairman/Member
3	Mr. J. Dhayanidhi	Chief Scientist	Member
4	Mr. Dilip Kumar Sahu	Sr.Technical Officer-3	Member
5	Ms. Rashmi Hundekari	Sr.Principal Scientist	PD-SARAS Member
6	Mr. G Kumaresan	Sr.Principal Scientist	Specialist Member
7	Mr. Narasimha Rao Balla	Sr.Principal Scientist	Specialist Member
8	Mr. Venkatesh K S	Principal Scientist	Specialist Member
9	Mr. Alexander Kale	Principal Scientist	Member - Convener (TSC)
10	COA or his/her representative		Member
11	COFA or his/her representative		Member
12	CoSP or his representative		Convener (T&PC)

The list of Prospective bidders who attended the Pre-bid Conference is as per **Annexure-I**.

At the outset, the Chairman welcomed all the Members and the representatives of the Bidders and briefed in general the scope of the Project. The Indenting Officer to read out the clarification sought by the bidders and the replied there to as detailed in **Annexure-II (Part A: Technical Clarification and Part B: Commercial Clarification, if any)**.

The representatives present were satisfied with the replies given and it was informed that the corrections / additions / clarifications given, as discussed during the Pre-Bid Conference would be hosted on the CPP portal/website of CSIR-NAL and all prospective bidders are required to take cognizance of the proceedings of the Pre-Bid Conference before formulating and submitting their bids as stipulated in bidding Documents.

The meeting ended with a vote of thanks to the Chair.

 CoSP Convener-TPC	 CoFA Member-Finance & Accounts	 AO Member- Admin
 J. Dhayanidhi Member	 Dilip Kumar Sahu Member	 Rashmi Hundekari Member
 Specialist Member [G. Kumaresan]	 Specialist Member B. Narasimha Rao	 IO/ Convener (TSC)
 Specialist Member (VENKATESH. K.S.)	 Dr. Achuthan C Pankaj Alt. Chairman/Member	 Dr. G. Balamurugan Chairman-T&PC

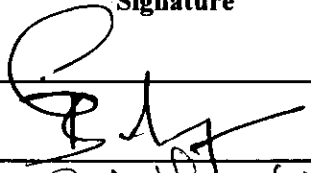
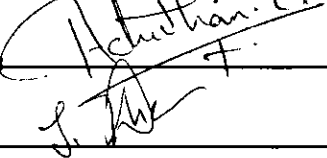



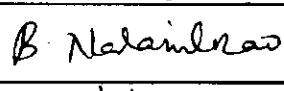
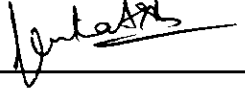
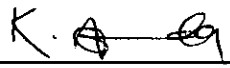
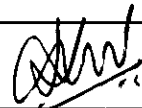
**CSIR-NATIONAL AEROSPACE LABORATORIES
BENGALURU - 560 017**

TENDER ID: 2025_CSIR_224389_1
TENDER NO.: NAL/PUR/FMCD/177/23(G)
DATE & TIME : 05-Feb-2025 , 5 PM (IST)
VENUE: THROUGH WEBEX

ANNEXURE - I

Pre-Bid Conference for Supply of stall warning and protection system-stick shaker and stick pusher for SARAS MkII aircraft

ATTENDANCE SHEET - T&PC MEMBERS

Sl. No.	Name		Signature
1	Dr. G. Balamurugan	Chairman	
2	Dr. Achuthan C Pankaj	Alt. Chairman/Member	
3 ✓	Mr. J. Dhayanidhi	Member	
4	Mr. Dilip Kumar Sahu	Member	—
✓	Ms. Rashmi Hundekari	PD-SARAS	
5	Mr. G Kumaresan	Specialist-Member	
6 ✓	Mr. Narasimha Rao Balla	Specialist-Member	
7	Mr. Venkatesh K S	Specialist-Member	
8	Mr. Alexander Kale	Indentor-Convenor -TSC	
9	COFA or his/her representative	Member	
10	COA or his/her representative	Member	
11	CoSP or his representative	Convenor (T&PC)	

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ANNEXURE - I

Pre-Bid Conference for Supply of stall warning and protection system-stick shaker and stick pusher for SARAS MkII aircraft

Sl. No.	Name of the Firm	Name & Designation of Representative	E-tender Registration (Yes/No)	Email ID
1	Safe Flight Instrument	Ken Bannon, Sales Director	No	mail2@SafeFlight.com cgarros@safeflight.com
2	EME Elektro-Metall	Anit Patel, Sales Engineer	No	Anit.Patel@eme-in.de
3	EME Elektro-Metall	Thomas Wassermann	No	----
4	EME Elektro-Metall	Josef Neumeier	No	----

**CSIR-NATIONAL AEROSPACE LABORATORIES
BENGALURU**

Annexure-I


TECHNICAL QUERIES & CLARIFICATION

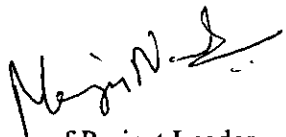
Tender Id : 2025_CSIR_224389_1

Tender No. : NAL/PUR/FMCD/177/23(G)

Item Description : SUPPLY OF DOCUMENTATION FOR STALL WARNING AND PROTECTION SYSTEM STICK SHAKER AND STICK PUSHER

Sl. No.	Query / Clarification Sought	Clarification/Amendment
	The vendor had a query on whether a global supplier is required to provide performance security/bank guarantee?	CSIR-NAL clarified that it is required even for the global supplier and any other commercial questions to be addressed to Purchase section of CSIR-NAL.
1	Vendor had a query, whether tender is to supply stick shaker and pusher and computer to drive these LRUs?	CSIR-NAL clarified that tender is to supply stick shaker as an LRU and stick pusher as an LRU. To which Safe Flight expressed interest to quote for stick shaker only.
2	If the vendor has two suitable products, how they should quote?	CSIR-NAL replied that the vendor can quote as option 1 and option 2 and CSIR-NAL will decide the options based on technical and commercial compliance.
3	Vendor had a query, whether the award of contract is through contract agreement or purchase order ?	CSIR-NAL clarified that the award of contract is through the Purchase order. However, the vendor was requested to write to Purchase, CSIR-NAL, for further queries related to contract agreement.
4	Vendor has a query, whether the final date of submission of e-Bid can be extended?	CSIR-NAL clarified that it is possible and vendor was requested to write to purchase section of CSIR-NAL for the extension.
5	Vendor expressed reluctance to register in online procurement portal to submit bid. Queried if offline submission of bids through E-Mail or hard copy?	CSIR-NAL clarified that the bid needs to be submitted through the online procurement portal; however, the vendor was requested to write to Purchase, CSIR-NAL, for further queries regarding offline submission of bids.
6	What is the width of the control column in section 4.2.1?	CSIR-NAL clarified width of the control column is between 75-80mm.


Signature of Indentor


Signature of Project Leader

**CSIR-NATIONAL AEROSPACE LABORATORIES
BENGALURU**

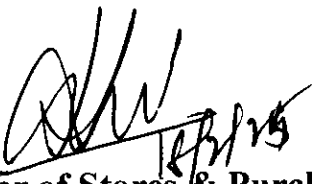
COMMERCIAL QUERIES & CLARIFICATION

Tender Id : 2025_CSIR_224389_1

Tender No. : NAL/PUR/FMCD/177/23(G)

Item Description : SUPPLY OF DOCUMENTATION FOR STALL
WARNING AND PROTECTION SYSTEM STICK
SHAKER AND STICK PUSHER

Sl. No.	Query / Clarification Sought	Clarification/Amendment
----- NIL -----		


Controller of Stores & Purchase
For and behalf of CSIR-NAL